

**2021 ANNUAL SUBSCRIPTION TABLE**

2021 Subscription Table	Fees due by 31st January 2021
<b>Ordinary / Standard Membership</b> *see definition below	
Under R250K	R3 000
R250K > R500K	R7 000
R500k > R1M	R15 000
R1M > R5M	R25 689
R5M > R10M	R32 128
R10m > R30M	R41 108
R30M > R50M	R46 243
R50M > R100M	R51 378
R100M > R200M	R59 945
over R200M	R77 066
<b>Associate Membership</b> *see definition below	
Under R250K	R1 500
R250k > R500K	R2 500
R500K > R1M	R5 000
R1M > R5M	R8 561
R5M > R10M	R11 307
R10M > R30M	R14 561
R30M > R50M	R16 270
R50M > R100M	R20 554
R100M > R150M	R25 689
R150M > R200M	R30 824
over R200M	R34 256
<b>Affiliate Membership</b> *see definition below	
Individuals	R2,500
Companies	R5,000

**HPA Banking Details (A personalized invoice will be sent)**

Name of Account: Health Products Association  
 Bank: Standard Bank  
 Branch & Code: Hyde Park 006605 for electronic payments please use 051001  
 Account No: 022237496

## **DEFINITIONS**

### **1. Ordinary Member:**

Any business/trading entity engaged in the manufacture, importation, marketing, distribution of complementary medicine, dietary food supplements, health foods or health beverages in Southern Africa

### **2. Associate Member:**

Any business/trading entity whose activities support the activities of the ordinary Members. These individuals/companies do not manufacture, market or sell their own complementary medicines, health supplements, health foods or health beverages.

Associate members also include those individuals/companies who provide services in some form or another (e.g. pharmacists, raw material suppliers, third-party manufacturers, marketing, merchandising and/or sales agents, retailers who do not have their own brands and consultants) to the Association's membership.

### **3. Affiliate Member:**

Any business/trading entity/individual that/who is considered by the Executive Council to be supportive of the objectives of the Association and whose activities are affiliated to the industry. These companies/individuals do not manufacture, market or sell their own complementary medicines, health supplements, health foods or health beverages and do not provide services in any form to the Association's membership but who would add value to the Association itself (e.g. academics, institutions such as a university, an accredited individual or recognised expert in the field)

**PLEASE ENSURE THAT THE DECLARATION OF HPA MEMBER CATEGORY IS SIGNED.  
THIS NEEDS ONLY APPLY TO NEW MEMBERS OR TO MEMBERS WHO ARE CHANGING THEIR TURNOVER  
CATEGORY.**

**HPA MEMBER DECLARATION**

**I/We, the undersigned, being the Chief Financial Officer/Auditor/Authorised Person of**

---

(NAME COMPANY)

**Hereby declare that the HPA Membership subscription category of**

---

(NAME THE HPA MEMBER CATEGORY BASED ON DEFINITIONS AND ANNUAL RETAIL TURNOVER OF  
COMPLEMENTARY MEDICINE AND NATURAL HEALTH PRODUCTS IS A TRUE REFLECTION OF THE COMPANY'S  
ANNUAL TURNOVER)

---

NAME & CAPACITY - PLEASE PRINT

---

SIGNATURE

DATE

**Please be assured that your financial details will not under any circumstances be shared with any other  
member of the HPA or any other person**

**HPA Banking Details:**

**Name of Account:**

**Health Products Association**

**Bank:**

**Standard Bank**

**Branch & Code:**

**Rosebank 006-605**

**Account No:**

**022237496**